

Gift Type	Ideal for	Type of Agreement	Benefits/Advantages
Bargain Sale	<ul style="list-style-type: none"> ■ Capital Gain Reduction ■ Increased Income ■ Income Tax Deduction 	Appreciated asset transfer to Mosaic for an amount that is less than the full, fair market value of the asset.	<ul style="list-style-type: none"> ■ Allows the capital gain to be apportioned between the gift and sale portions of the transaction. You do not have to pay capital gains tax on the gain allocated to the gift part of the transaction. ■ Allows you to receive a charitable deduction based on the difference between the sale price and the full, fair market value of the asset, which helps to offset the capital gains tax on the sale part of the transaction.
Bequests under a will or revocable trust	<ul style="list-style-type: none"> ■ Flexibility ■ Reduction of Death Taxes 	Will or revocable trust.	<ul style="list-style-type: none"> ■ Work particularly well for those unable to make an immediate, outright gift, but would like to leave a portion of their estate to Mosaic after their death. ■ The bequest can be of certain assets, a certain dollar amount or a percentage of the estate or trust.
Charitable Lead Trust (CLT)	<ul style="list-style-type: none"> ■ Income Tax Deduction ■ Protection or Benefits for Others 	Trust arrangement between you and a trustee, often you or a financial institution	<ul style="list-style-type: none"> ■ Makes payments to Mosaic for a predetermined number of years or for one or more lives. ■ Allows the trust property to pass back to you or to your beneficiaries at the end of the term. ■ Allows an income tax deduction in the year the trust is established. ■ Although the amount paid to Mosaic each year is normally taxable to you, this can be avoided if the trust is invested in tax-exempt securities. ■ Is especially effective if you are in a much higher income tax bracket in the year the trust is established than you will be in the years the income is actually paid to Mosaic. ■ Is a great way to provide for a long-term pledge or ongoing support for Mosaic without disinherit family members.
Charitable Remainder Trust (CRT)	<ul style="list-style-type: none"> ■ Capital Gain Reduction ■ Income Tax Deduction ■ Increased Income ■ Protection or Benefits for Others ■ Reduction of Death Taxes 	Trust arrangement between you and a trustee, often you or a financial institution.	<ul style="list-style-type: none"> ■ Pays you a variable or fixed income in a percentage or amount you select. ■ Can be set to continue for one or more lives or for a term of years. ■ Generates an income tax deduction (a percentage of the value of the property transferred) for you in the year of the gift. ■ Allows an appreciated asset to be transferred to the trust and then be sold without a capital gains tax. ■ Variations for the benefit of others: <ul style="list-style-type: none"> —The trust could continue for the benefit of a spouse for his or her lifetime. —The trust could continue for children for a term of years. —The trust could be set up to provide money for the education of grandchildren during the years they are in college. —The trust could be funded at death with retirement benefits without payment of income tax. —The trust can be funded during one's lifetime or at death.
Deferred Gift Annuity	<ul style="list-style-type: none"> ■ Retirement Income 	Contract between you and Mosaic.	<ul style="list-style-type: none"> ■ In exchange for cash or an appreciated asset, Mosaic agrees to pay a specified lifetime income to you alone or jointly with another starting at a set date, usually at your retirement age. ■ Provides a fixed income upon retirement for one or two lives. ■ Generates an income tax deduction (a percentage of the value of the property transferred) for you in the year of the gift. ■ Allows a portion of the income to be received tax-free if cash is donated. ■ If appreciated property is donated, a portion of the income is taxed at the capital gain rate.
Family or Community Foundations	<ul style="list-style-type: none"> ■ Flexibility ■ Reduction in Death Taxes 	Formation of a non-profit, exempt, private foundation.	<ul style="list-style-type: none"> ■ Set aside money for charitable purposes. ■ Actual distributions can be made at the time and for purposes and in amounts as designated family members deem appropriate. ■ All of the income and estate tax advantages of making an outright gift to Mosaic remain available.
Gift Annuity	<ul style="list-style-type: none"> ■ Income Tax Deduction ■ Capital Gain Reduction ■ Increased Income ■ Reduction in Death Taxes ■ Protection or Benefits for Others 	Contract between you and Mosaic.	<ul style="list-style-type: none"> ■ In exchange for cash, Mosaic agrees to pay a specified lifetime income to you alone or jointly with another. ■ Provides a fixed income for one or two lives. ■ Generates an income tax deduction (a percentage of the value of the property transferred) for you in the year of the gift. ■ Allows a portion of the income to be received tax-free if cash is donated. ■ If appreciated property is donated, a portion of the income is taxed at the capital gain rate. ■ Eliminates death taxes on the value of the property passing on to Mosaic.

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Gift of a Residence or Farm with Retained Right of Use (a personal residence, second home, farm or ranch land)	<ul style="list-style-type: none"> ■ Income Tax Deduction ■ Protection or Benefits for Others ■ Reduction of Death Taxes 	Deeded to Mosaic during your lifetime.	<ul style="list-style-type: none"> ■ You continue to live or continue to farm or ranch the land for the rest of your life and/or your spouse's life. ■ Eliminates all death taxes on the property. ■ You will receive an immediate income tax deduction for a percentage of the value of the real estate in the year the property is deeded to Mosaic.
Mosaic as Primary Beneficiary of life insurance policy, annuity, or retirement plan such as an IRA, 401(k), or TSA	<ul style="list-style-type: none"> ■ Flexibility ■ Protection or Benefits for Others ■ Reduction of Death Taxes and Income Taxes 	Completion of change of beneficiary form.	<ul style="list-style-type: none"> ■ No income tax would be due on annuities or retirement benefits by naming Mosaic as the beneficiary. Individual beneficiaries would have to pay income tax on any proceeds they receive. ■ Death taxes and income taxes would be eliminated on the value of the benefits paid to Mosaic.
Mosaic as Primary Beneficiary and Owner of life insurance policy	<ul style="list-style-type: none"> ■ Income Tax Reduction ■ Reduction of Death Taxes 	Completion of change of ownership and beneficiary form.	<ul style="list-style-type: none"> ■ Receive immediate income tax deduction for the cash surrender value of the policy. ■ Additional deductions each year for the premiums you pay.
Outright Gift of Appreciated Assets [nearly any type of security (stocks and bonds) or real estate (residence, farm, commercial building or undeveloped land)]	<ul style="list-style-type: none"> ■ Income Tax Deduction ■ Reduction of Death Taxes 	Appropriate title transfer document.	<ul style="list-style-type: none"> ■ If the property qualifies as long term, in addition to the estate tax savings you will avoid on the appreciation, you will receive a charitable deduction for the full fair market value of the asset.
QTIP with Charitable Remainder Trust (Qualified Terminal Interest Property)	<ul style="list-style-type: none"> ■ Protection or Benefits for Others ■ Reduction of Death Taxes 	Revocable trust agreement or will.	<ul style="list-style-type: none"> ■ Provides a surviving spouse with income for life and use of principal, if needed, to provide for his or her health, education, support and maintenance. ■ Upon death, the remaining trust property passes to Mosaic. ■ No death taxes would be due upon either spouse's death.
Retirement Accumulation Unitrust	<ul style="list-style-type: none"> ■ Retirement Income 	Trust arrangement between you and a trustee, often you or a financial institution.	<ul style="list-style-type: none"> ■ Allows contributions to be invested in growth-oriented assets until retirement, then switched on a tax-free basis into income-producing assets upon retirement. ■ Pays you a variable income in the percentage you select. ■ Can continue for one or more lives or for a term of years. ■ Generates an income tax deduction (a percentage of the value of the property transferred) for you in the year of the gift. ■ Allows an appreciated asset to be transferred to the trust and then be sold without a capital gains tax.
Special Needs Gift Annuity	<ul style="list-style-type: none"> ■ Protection or Benefits for Others 	Contract between you and Mosaic.	<ul style="list-style-type: none"> ■ In exchange for cash or an appreciated asset, Mosaic agrees to pay a fixed lifetime income to a designated person with disabilities if such income is required to meet a special need of that person. ■ Generates an income tax deduction (a percentage of the value of the property transferred) for you in the year of the gift. ■ Allows a portion of the income to be received tax-free if cash is donated. ■ If appreciated property is donated, a portion of the income is taxed at the capital gain rate. ■ Does not jeopardize the qualifications for governmental assistance for a person with disabilities. ■ Avoids the complications and expense of administering a special needs trust.
Special Needs Trust	<ul style="list-style-type: none"> ■ Protection or Benefits for Others 	Revocable trust agreement or will.	<ul style="list-style-type: none"> ■ Provides supplemental benefits for a person who is receiving government assistance. ■ The trust does not count as an asset belonging to the beneficiary for qualification purposes. ■ Trust assets can be used for the special or supplemental needs of the beneficiary not provided under the government program. ■ Upon the death of the beneficiary, any remaining trust property could then be distributed to Mosaic.
Wealth Replacement Life Insurance Trust	<ul style="list-style-type: none"> ■ Protection or Benefits for Others 	Life insurance policy and irrevocable life insurance trust agreement.	<ul style="list-style-type: none"> ■ Transfers an asset such as cash or appreciated stocks or real estate to Mosaic using a charitable remainder trust or gift annuity. With some of the money you receive from your new source of income and from your tax refund, you can purchase a life insurance policy with a death benefit equal to or more valuable than the original asset given to Mosaic. The life insurance policy could be owned either by the beneficiary or in a trust in order to remove the proceeds from your estate. The life insurance proceeds would be received free of both death taxes and income taxes. ■ You can designate Mosaic as a beneficiary of leftover retirement plan benefits upon your death. These benefits are otherwise highly taxable for estate and income tax purposes if left to family members. The wealth replacement life insurance could then be used as a substitute tax-free inheritance for the retirement plan assets passing tax-free to Mosaic. ■ Often "survivor life" or "two life" policies are used where both parents can be insured, creating a higher death benefit for the same amount of premium.